

FINANCIAL PERSPECTIVE ON INSTRUMENT CENTRALIZATION



Surgical Instrument Centralization Expert

FIRST CASE

Bryan Stuart | National Director
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First Case Surgical Instrument Centralization Expert™:

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While surgical instrument centralization may not appear financially advantageous at first, it can be a compelling investment with large-scale cost-savings over time. Many healthcare institutions may face temptations to remove sterile processing from their expansion plans as a cost reduction measure. However, this creates complications when facilities add operating rooms and towers in the future without considering how it impacts the current reprocessing capacity.

To help avoid these costly miscalculations, multiple factors should be considered, including:

- **A need to reinvest in capital equipment:** When any medical facility expands and increases its number of surgical towers, it is recommended to purchase new capital equipment to accommodate the additional load. Centralization helps to prevent you from needing to buy extra capital equipment because the infrastructure you have can manage more instruments.
- **The need for additional space to accommodate expanded volumes:** Centralization can help eliminate the need to purchase additional space, as instruments can be streamlined and consolidated within a single facility.
- **Increased productivity with centralized workflow processes:** Productivity increases may lead Healthcare institutions to reduce the number of personnel needed to perform tasks and decrease the time it takes to return instruments to the operating rooms.

A purpose-built, offsite facility to service multiple medical centers can help to save healthcare institutions money, as opposed to building or expanding on-premises facilities.

When viewed holistically, centralization cost is an investment that supports the long-term goals of any organization. Making sense of the data and setting these variables in order of importance are crucial to success, rather than basing decisions off an upfront balance sheet alone.

Have more questions for this expert? Contact Bryan at bryan.stuart@aesculapusa.com

First Case Surgical Instrument Centralization Expert™ Biography:

BRYAN STUART

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Bryan Stuart, CCSVP, has over 30 years of experience in the medical field and 13 years of operational experience in an FDA regulated environment as a third party processor of surgical linens and instrumentation. From this, Bryan has developed keen insights into commercially managed reprocessing facilities. Bryan has also provided third party management of SPDs. He has extensive experience in hospital supply chain management and delivery of durable goods, custom procedure trays (CPT) and surgical supply single-pull products ranging from bulk, Just In Time (JIT), and off-site prepared Case Carts. For the last 8 years, Bryan has provided consulting services to hospitals to improve processes and instrument tray streamlining. His solutions are driven by hands-on set reviews and data driven solutions bringing the clinical and processing teams together for a mutually beneficial rationalization of instrument trays and process improvements.

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